

Pause A While Inc

Capital Campaign

What is “the Pause”?

The Pause is a facility located at 26 Giddiah Hill Rd
Orleans Ma.

The Pause has been hosting 12-Step Recovery
Meetings at this location for 20 years

There are 13 independent 12-Step Groups that meet
at the Pause: either AA or Al-Anon

These Groups hold on average 4 meetings per day

Close to 200 people attend meetings at the Pause
every single day

The Pause is one of the largest recovery centers of its
type in Ma

What is Pause A While Inc?

Founded in 2011, Pause A While Inc. is an independent non profit, 501(c)3

Pause A While Inc. **is not affiliated with AA, Al-Anon or any other 12-Step Recovery Group**

It's mission is to encourage and support the brecovery from drug and alcohol addiction and

To provide a permanent place(s) for 12-Step Recovery Meetings

What does Pause A While Inc. actually do?

Pause A While Inc. (PWI) is the legal non profit entity that manages “the Pause” facility on behalf of all of the underlying groups. PWI collects all the rents from the underlying 12-Step Recovery Groups.

As property manager, PWI forwards \$2,000/ mos. in rent to the owner of 26 Giddiah Hill RD. The front property is used for 12 Step Recovery Groups only.

PWI arranges for general maintenance of the building. PWI also pays all utilities such as heating oil, electricity, trash removal, plowing, etc.

After paying rent, utilities, and expenses etc. all monies remaining go to either operating reserves and/ or to the building fund.

PWI also solicits outside contributions and grants to help support the long term goals.

How did we get here?

The previous facility management had financial difficulty in 2017: monthly expenses often exceeded the total of group rents received

Pause A While Inc, a 501(3)(C) was reactivated with a new Board, and took over managing the facility January 1st 2018

A detailed 2018 budget was developed and group rents were increased, with one time additional payments in January

A new 5 year Property Management Agreement was signed which includes an option to buy both the front facility and back lot

2017

January
2018

January
2018

March
2018

Who are the Board Members

All Pause A While Inc. Board members are members of one or more of the 12-Step meetings held at the Pause

In many cases they are/ were recent officers of one or more of the underlying 12-Step meetings

They were asked to join the Board in 2017 once it was determined a new organization had to be brought in to manage the Pause

All Board members are volunteers and receive no compensation or financial benefits either directly or indirectly from the Pause A While Inc

Board members actively contribute their time and treasure to the Pause to help with organizational issues, operating expenses and achieving the long term goals

Highlights of the New 5 Year Property Management Agreement

5 year term with option to extend the expiration for another 5 years at any time with mutual agreement.

Rent is capped: rent can only increase once every 2 years and for a maximum of 5%. Current Rent \$2000/mos.

Agreement gives PWI Option to buy both the front and back lots at any time within the 5 years at a minimum price

Agreement is binding on heirs, successors, trusts, estates etc.

Agreement dedicates the use of the building for 12-Step Recovery groups to be chosen solely by PWI

What are the Long Term Goals?

Provide a long term solution which addresses the growing need for 12-Step Recovery meeting space on Cape Cod

Provide for a safe and conducive recovery environment for those who are seeking to achieve or remain clean and sober

Provide for the long term financial stability of Pause A While Inc and to maintain a 3 month operating reserve of at least \$14,000.

Raise \$800,000 to purchase the Front Lot and Facility in 5 years for a minimum purchase price of \$500,000 and the back lot for an additional minimum purchase price of \$300,000

How do we
raise the
monies to pay
for the
building and
back lot

PWI needs to raise between \$100,000/ year over the next 5 years to raise enough funds to buy the front facility or \$160,000/ year to buy the front facility and back lot combined

(Total cost = \$500,000 for the front and \$800,000 for both)

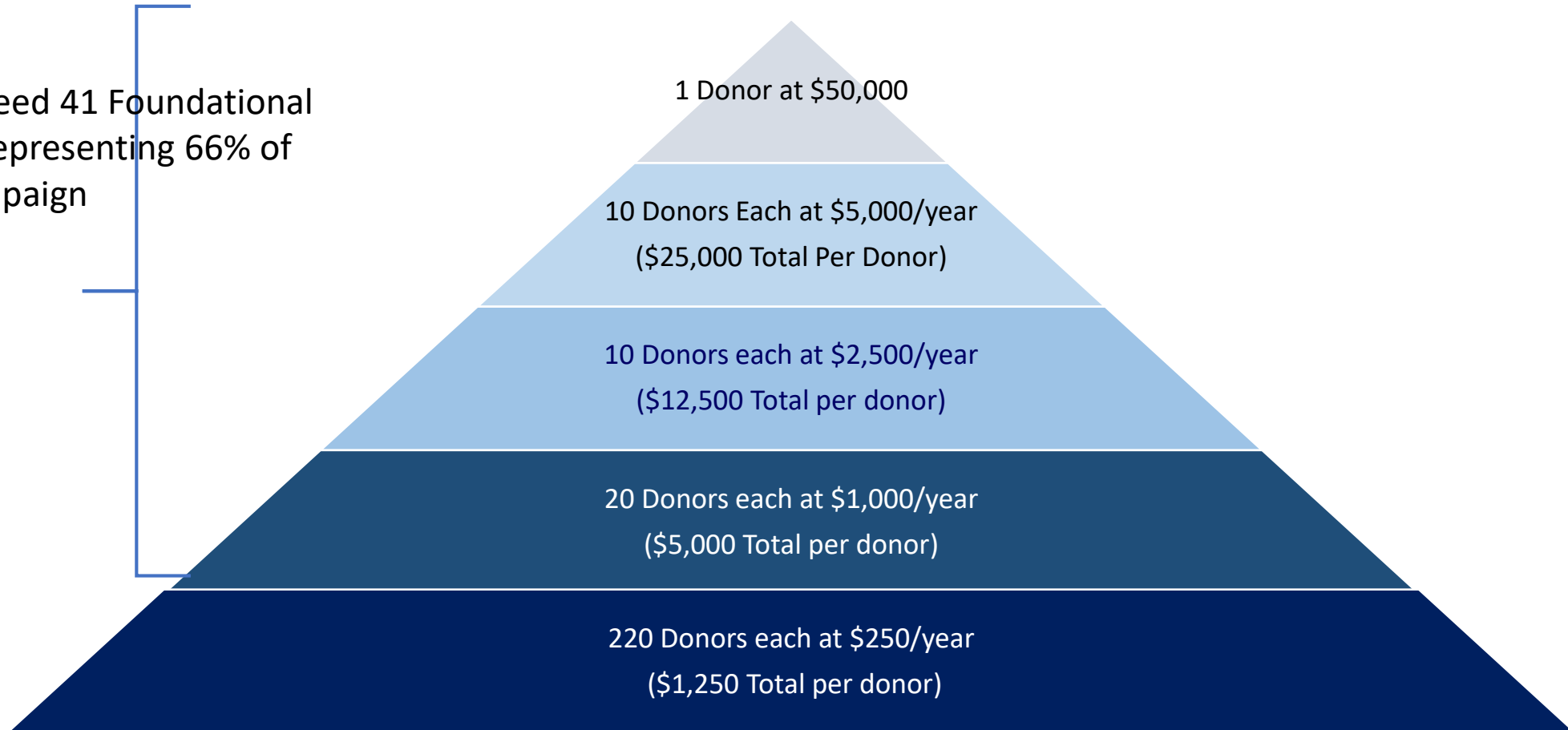
PWI estimated that 10%-20% will come from foundations, 40-50% from local businesses, while 30%-50% will come from individuals

Over \$20,000 in cash has been raised YTD with an additional \$15,000 in additional pledges

Large Cape Businesses and Foundations are being asked to consider supporting Pause A While Inc. as Founding Donors.

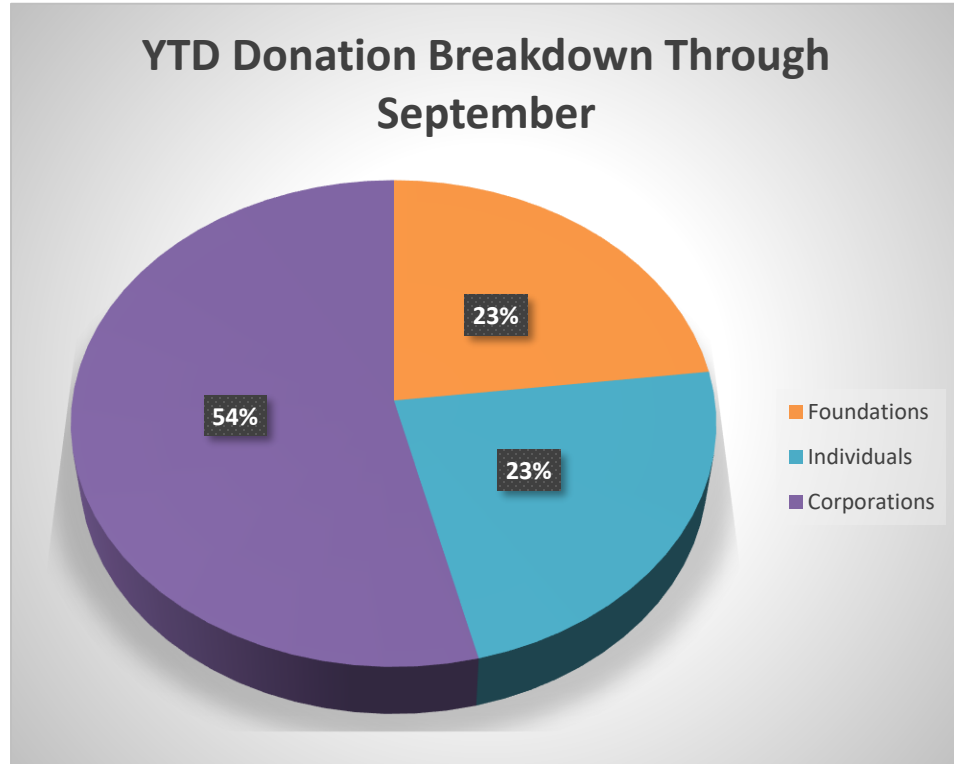
Campaign Breakdown By Anticipated Donor Size (Individuals, Foundations and Corporations)

We will need 41 Foundational Donors Representing 66% of Total Campaign

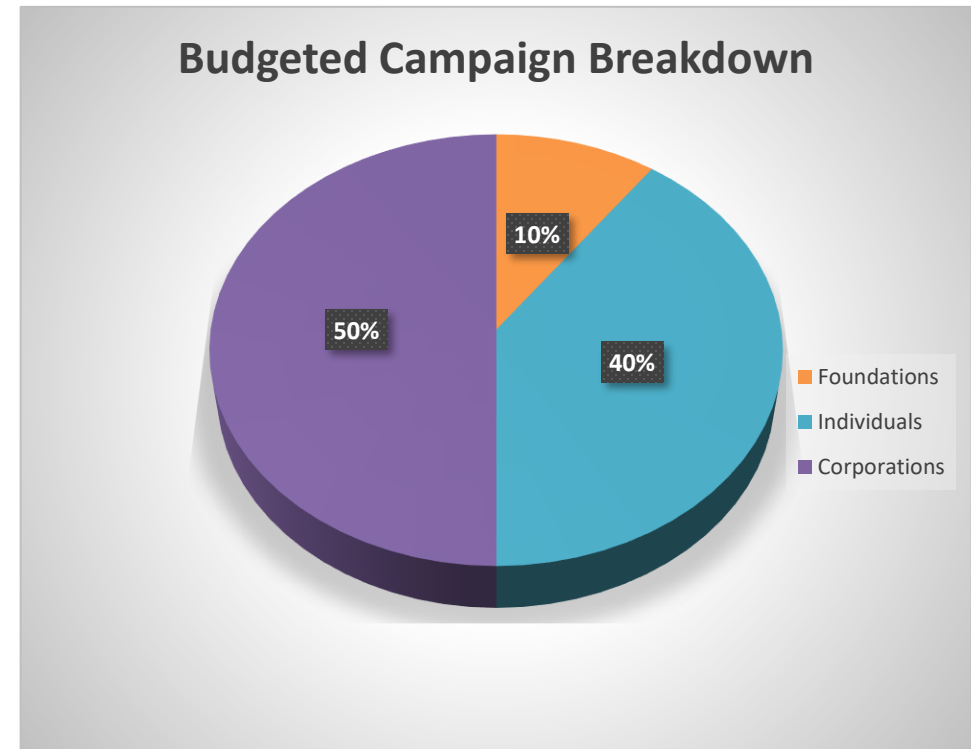


PWI 5 Year Campaign to Raise \$800,000

YTD Donations



Total Expected 5 Year Campaign



How far along is PWI in receiving Donations?

Over \$20,000 in cash donations received in first 9 months 2018.

Cape Cod Healthcare and Gosnold the 2 largest healthcare providers on Cape Cod have given grants of \$5,000 and \$2,500 respectively.

Seamen's Bank has pledged \$15,000 over 5 years with \$1,000 in the 1st year. Cape Cod 5 has given \$2,500. These are 2 of largest local financial institutions on Cape Cod. A meeting with another large local bank has been scheduled.

We have identified an additional 30 businesses to solicit for grants/ gifts. Our goal is for foundations to provide \$10-15,000 in donations, business to donate between \$50,000 - \$75,000 / year in donations. Individual donations need to make up the difference (~\$40,000-75,000/ year)

How is PWI Planning on Raising Future Donations?

YTD thru September Individuals have donated

≈ \$7,500 in cash donations. It is encouraging that all individual donations have been unsolicited so far.

All fundraising methods are being utilized including: one on one meetings, email solicitations, online donations through our website, group events (i.e. Golf Outings) , and brochure handouts.

Meetings are being held/ or in process of being set-up with the largest Cape businesses. Grant applications to local foundations are being completed and sent.

Printed Materials are now available for meeting attendees and visitors with donation instructions. Online direct payment options will be available end- of October.

How is Pause A While Doing Financially?

SUMMARY FINANCIALS					
	Actual 8 mos. Thru 8/31/18		Budgeted 8 mos. Thru 8/31/18		Variance
Group Rents Received	\$	24,680	\$	24,120	\$ 560
Supplemental Group Rents	\$	2,000	\$	-	\$ 2,000
Sub-total Group Rents	\$	26,680	\$	24,120	\$ 2,560
Outside Donations	\$	17,860	\$	-	\$ 17,860
Total Revenues	\$	44,540	\$	24,120	\$ 20,420
Total Operating Expenses	\$	26,967	\$	25,157	\$ (1,810)
Net Income	\$	17,573	\$	(1,037)	\$ 18,610

What are we doing with the excess monies?

Pause A While Cash Position as of 9/21/18	Targeted Balance/ Financial Goal	
Checking	\$ 4,391	\$ 3,500
Operating Prudent Reserve	\$ 7,510	\$ 10,341
Sub-Total Operating Funds + Prudent Reserve	<u>\$ 11,901</u>	<u>\$ 13,841</u> 3 months average budgeted expenses
Building Fund	\$ 9,248	\$ 800,000 Minimum Purchase Price Front and Back Includes \$2,700 in additional donations not reflected in 8/31/18 Results
Total Cash Position	<u>\$ 21,149</u>	<u>\$ 813,841</u>

***Please note that all monies saved YTD have been provided by outside donations not group rents

How is Pause A While Doing Financially?

		8 mos. YTD 8/31 Actual		YTD 8/31 Budget		Variance
Contributions						
	Donations in kind	\$ 1,192		\$ -		\$ 1,192
	Individual Donations	\$ 5,915		\$ -		\$ 5,915
	Corporate Donations	\$ 10,753		\$ -		\$ 10,753
	Group Rent	\$ 24,680		\$ 24,120		\$ 560
	Supplemental Rent Assessment	\$ 2,000		\$ -		\$ 2,000
Total Contributions		\$ 44,540		\$ 24,120		\$ 20,420

Facility Expenses

Facility Expenses	8 mos. YTD 8/31 Actual	YTD 8/31 Budget	Variance
Roof Repairs	\$ 3,008	\$ -	\$ (3,008)
Equipment	\$ 165	\$ -	\$ (165)
Equipment maintenance	\$ 194	\$ -	\$ (194)
Exterminator	\$ 572	\$ 600	\$ 28
Plowing	\$ 195	\$ 385	\$ 190
Cleaning	\$ 174	\$ 1,700	\$ 1,526
Fuel Oil	\$ 1,514	\$ 1,464	\$ (50)
Trash	\$ 850	\$ 800	\$ (50)
Electric	\$ 697	\$ 800	\$ 103
Rent	\$ 16,000	\$ 16,000	\$ -
Total Facility	\$ 23,369	\$ 21,749	\$ (1,620)

Organizational Expenses and Net Income

		8 mos. YTD 8/31 Actual		YTD 8/31 Budget		Variance
Organizational Expenses						
	Installment fees	\$ 48				\$ (48)
	Accounting fees	\$ 300		\$ -		\$ (300)
	Legal fees	\$ 826		\$ 500		\$ (326)
	telephone	\$ -				\$ -
	Insurance	\$ 1,323		\$ 2,183		\$ 860
	PO Box Rental	\$ 54				\$ (54)
	Web Design	\$ -				\$ -
	Registration/ State fees	\$ -		\$ 35		\$ 35
	Office supplies & expenses	\$ 1,047		\$ 690		\$ (357)
	Total Organizational Expenses	\$ 3,598		\$ 3,408		\$ (190)
Total Expenses		\$ 26,967		\$ 25,157		\$ (1,810)
Net Ordinary Income		\$ 17,573		\$ (1,037)		\$ 18,610

How can I help?



- Pause A While Inc., a 501(c)3, is accepting donations to help with both operating costs as well as to set aside funds to purchase and renovate the property(s)

- Tax Deductible Donations can be made out and sent to:

Pause A While Inc

Box 554

Orleans, Ma 02653