

Pause A While Inc  
Center for Recovery  
Orleans, Ma

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12 Months 2018 Results

# How did we get here?

The previous facility management had financial difficulty in 2017: monthly expenses often exceeded the total of group rents received

Pause A While Inc, a 501(3)(C) was reactivated with a new Board, and took over managing the facility January 1<sup>st</sup> , 2018

A detailed 2018 budget was developed, and group rents were increased, with one-time additional payments in January

A new 5-year Property Management Agreement was signed which includes an option to buy both the front facility and back lot

2017

January  
2018

January  
2018

March  
2018

# Who are the Board Members

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All Pause A While Inc. Board members are members of one or more of the 12-Step meetings held at the Pause

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In many cases they are/ were recent officers of one or more of the underlying 12-Step meetings

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They were asked to join the Board in 2017 once it was determined a new organization had to be brought in to manage the Pause

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All Board members are volunteers and receive no compensation or financial benefits either directly or indirectly from the Pause A While Inc

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Board members actively contribute their time and treasure to the Pause to help with organizational issues, operating expenses and achieving the long term goals

# Highlights of the New 5 Year Property Management Agreement

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5-year term with option to extend the expiration for another 5 years at any time with mutual agreement.

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Rent is capped: rent can only increase once every 2 years and for a maximum of 5%. Current Rent \$2000/mos.

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Agreement gives PWI Option to buy both the front and back lots at any time within the 5 years at a minimum price

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Agreement is binding on heirs, successors, trusts, estates etc.

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Agreement dedicates the use of the building for 12-Step Recovery groups to be chosen solely by PWI

# What are the Long-Term Goals?

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Provide a long-term solution which addresses the growing need for 12-Step Recovery meeting space on Cape Cod

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Provide for a safe and conducive recovery environment for those who are seeking to achieve or remain clean and sober

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Provide for the long-term financial stability of Pause A While Inc and to maintain a 6-month operating reserve of at least \$14,000.

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Raise \$800,000 to purchase the Front Lot and Facility in 5 years for a minimum purchase price of \$500,000 and the back lot for an additional minimum purchase price of \$300,000

# Highlights of 2018 YTD

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Started 2018 with \$400 in cash. Created operating budget for PWI and financial position now \$30,000 including operating reserves of \$11,000 and building fund of \$19,000 as of 12/2018

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5-year Facility agreement signed with option to buy

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Building donor base with \$27,000 cash donations in 2018 and additional \$14,000 in commitments. No prior donor base or list to work with. Major success achieved with largest Cape Employers

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Redesigned and relaunched the [pauseawhile.org](http://pauseawhile.org) website with resource links and on-line donation capabilities. Created a Pause a While Brochure.

# How is Pause A While Doing Financially?

				<b>Jan - Dec 18</b>
			<b>Ordinary Income/Expense</b>	
			<b>Income</b>	
			<b>Contributions</b>	
			Interest received	4.91
			Supplemental Group Rent	2,360.00
			donations in kind	832.42
			Individual Donations	12,827.00
			Corporate Donations	13,065.00
			Group Rent	36,480.00
			Contributions - Other	2,816.80
			<b>Total Contributions</b>	<b>68,386.13</b>
			<b>Total Income</b>	<b>68,386.13</b>

# Facility Expenses

<b>Expense</b>		
<b>Facilities</b>		
	<b>Equipment</b>	189.15
	<b>Building Repairs</b>	3,840.80
	<b>Miscellaneous needs</b>	252.97
	<b>equipment maintenance</b>	194.48
	<b>Exterminator</b>	572.33
	<b>Plowing</b>	195.00
	<b>Janitorial-paper products</b>	221.50
	<b>Fuel Oil</b>	2,363.65
	<b>Trash</b>	1,229.92
	<b>Electric</b>	1,041.47
	<b>Rent</b>	24,000.00
	<b>Total Facilities</b>	<b>34,101.27</b>



# Organizational Expenses and Net Income

		<b>Organizational Expenses</b>	
		<b>Web Hosting</b>	371.99
		<b>Accounting</b>	600.00
		<b>Legal Fees</b>	826.00
		<b>Insurance</b>	2,918.37
		<b>Post Office Box rental</b>	54.00
		<b>Registration-State Fees</b>	50.00
		<b>Office supplies and exper</b>	639.49
		<b>Printing</b>	942.65
		<b>Total Organizational Exper</b>	6,402.50
		<b>State Non-Profit Registratio</b>	85.00
		<b>Total Expense</b>	40,588.77
		<b>Net Ordinary Income</b>	27,797.36

Net Income includes outside donations collected and segregated for the building fund and emergency operating reserves

How do we  
raise the  
monies to pay  
for the  
building and  
back lot

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PWI needs to raise between \$125,000/ year over the next 4 years to raise enough funds to buy the front facility or \$200,000/ year to buy the front facility and back lot combined

(Total cost = \$500,000 for the front and \$800,000 for both)

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PWI estimated that 10%-20% will come from foundations, 40-50% from local businesses, while 30%-50% will come from individuals

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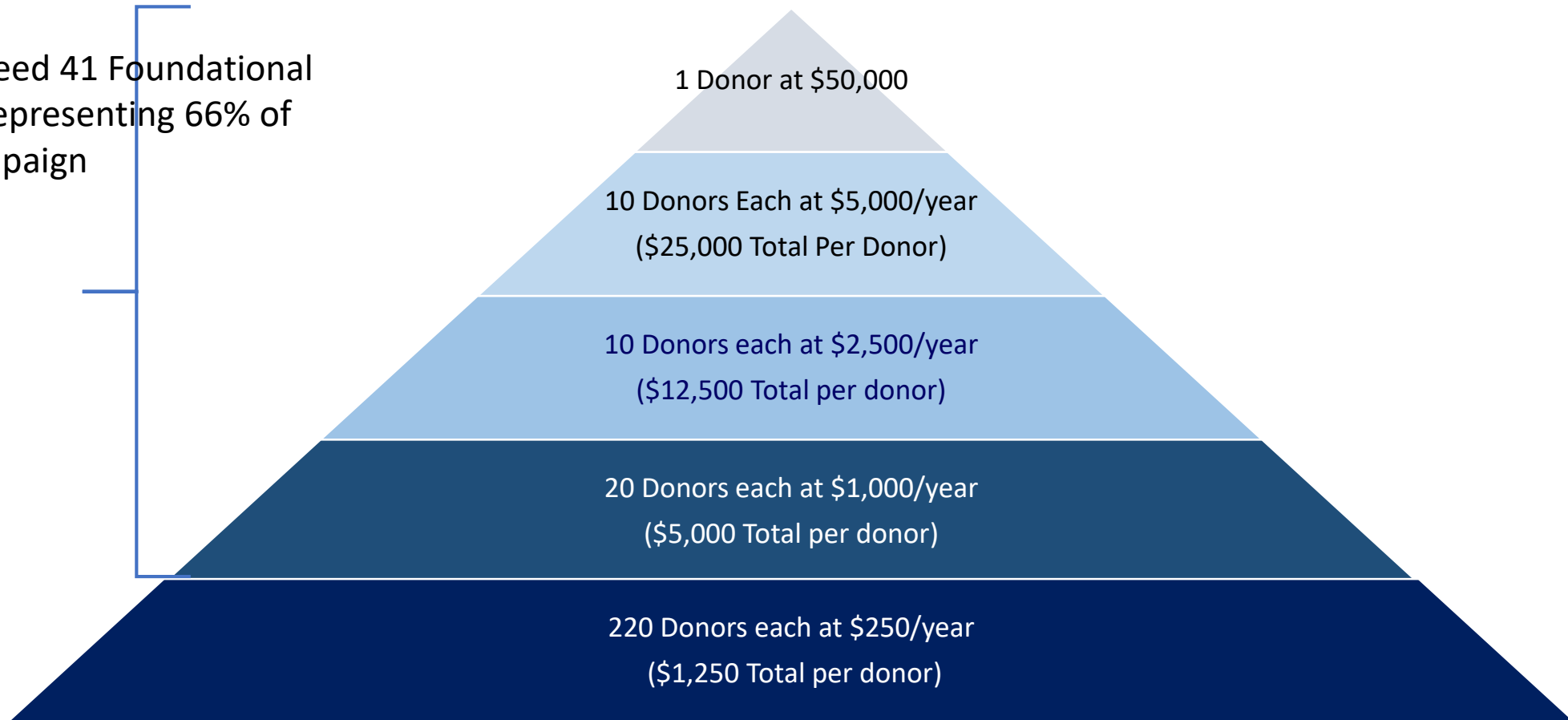
Approximately \$20,000 in cash has been raised YTD (thru November 30<sup>th</sup>) with an additional \$14,000 in additional pledges

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Large Cape Businesses and Foundations are being asked to consider supporting Pause A While Inc. as Founding Donors.

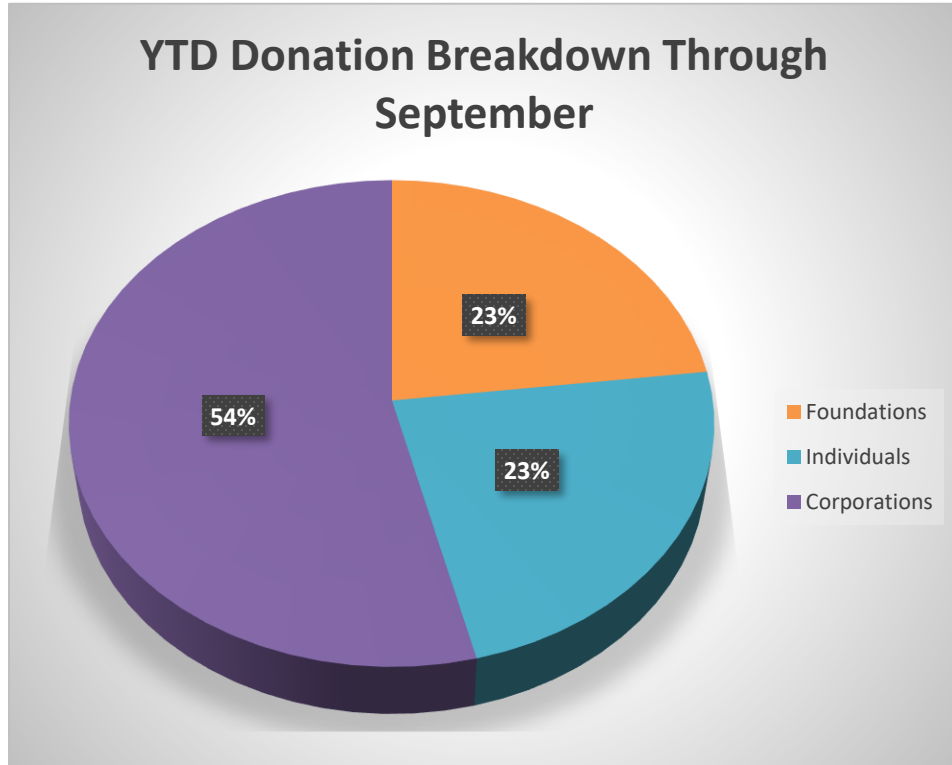
# Breakdown of a Hypothetical \$800,000 Campaign By Anticipated Donor Size (Source Nonprofit Industry Statistics)

We will need 41 Foundational Donors Representing 66% of Total Campaign

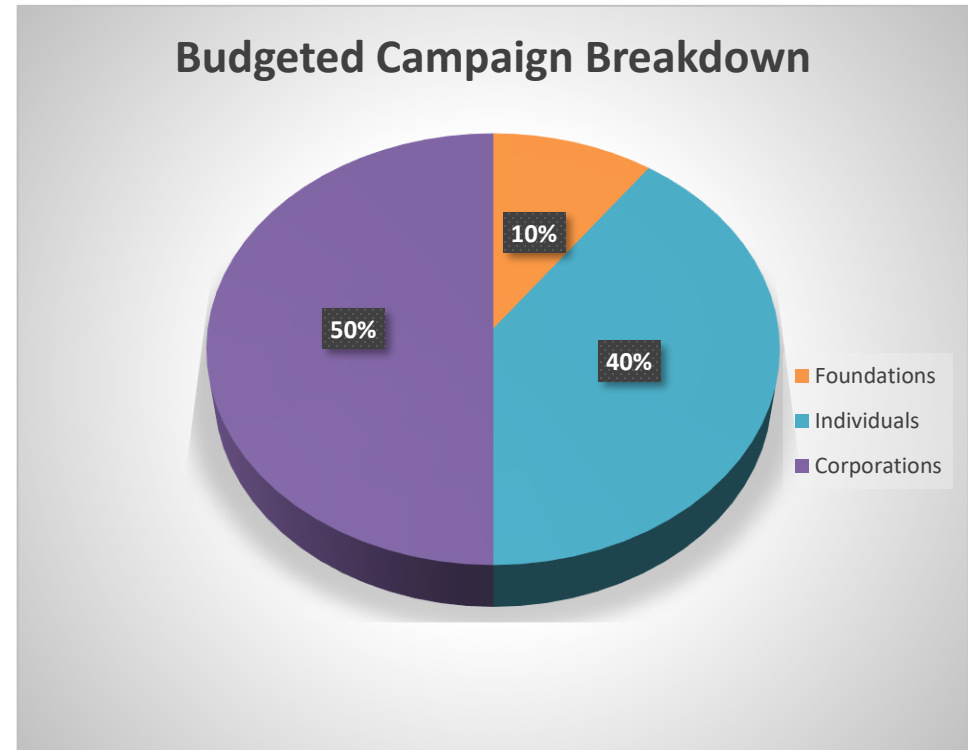


# PWI 5 Year Campaign to Raise \$800,000

## YTD Donations



## Total Expected 5 Year Campaign



# How far along is PWI in receiving Donations?

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Almost \$27,000 in cash donations received in first 12 months 2018.  
Individuals have donated over \$15,000.

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Cape Cod Healthcare and Gosnold the 2 largest healthcare providers on Cape Cod have given grants of \$5,000 and \$2,500 respectively.

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Seamen's Bank has pledged \$15,000 over 5 years with \$1,000 in the 1<sup>st</sup> year. Cape Cod 5 has given \$2,500. Cooperative Bank is giving \$5000 in 2019 and has indicated as well a multi-year commitment. These are 3 of largest local financial institutions on Cape Cod.

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Wequasset Resort has given \$1,000. We have identified an additional 30 businesses to solicit for grants/ gifts. The limiting factor for us in our success has been the time commitment in soliciting, following up on, and sitting down with these businesses. We are an all-volunteer organization. Our estimate is that it takes close to 40 hours of work to be successful with a specific approach and follow up with each large donor.

# How can I help?



- Pause A While Inc., a 501(c)3, is accepting donations to help with both operating costs as well as to set aside funds to purchase and renovate the property(s)
- Tax Deductible Donations can be made out and sent to:

Pause A While Inc  
Box 554  
Orleans, Ma 02653

Or

For online donations  
Please visit

<http://www.pauseawhile.org>